

Media Release

**Q2 FY22 volumes at 63,723 MT
H1 FY22 volumes at 1,25,434 MT**

**H1 FY22 Revenue from Operations at Rs. 1,206.62 Crore as against
Rs. 671.12 Crore in H1 FY21, YoY growth of 79.8%**

**H1 FY22 EBITDA at Rs. 83.27 Crore as against Rs. 56.27 Crore
in H1 FY21, YoY growth of 48%**

**H1 FY22 Profit at Rs. 30.55 Crore as against Rs. 10.81 Crore in
H1 FY21, YoY growth of 182.6%**

**EBITDA per ton for Q2 FY22 stood at Rs. 6,841 as against Rs.
5,077 in Q2 FY21 and Rs. 6,639 in H1 FY22**

25th October 2021, Ghaziabad, Uttar Pradesh: Goodluck India Ltd. (BSE: 530655, NSE: GOODLUCK), Amongst India's leading manufacturers of wide range of Engineering Structure, Precision/Auto Tubes, Forging for Defence & Aerospace, CR Products and GI Pipes has announced its unaudited financial results for the second quarter and half-year ended 30th September 2021 in the Board meeting held on 25th October 2021.

Key Financial Highlight (Rs. Crore): -

Particulars	Q2 FY22	Q2 FY21	Y-o-Y	Q1 FY22	H1 FY22	H1 FY21	Y-o-Y
Revenue from Operations	635.38	419.27	51.5%	571.24	1,206.62	671.12	79.8%
EBIDTA	43.59	33.56	29.9%	39.68	83.27	56.27	48.0%
PAT	17.02	9.55	78.2%	13.54	30.55	10.81	182.6%
Basic EPS (Rs.)	6.76	4.15	62.9%	5.52	12.28	4.70	161.3%
EBITDA/Ton (Rs./Ton)	6,841	5,077		6,429	6,639	5,341	

Performance Highlights: -

For the quarter ended September 30th, 2021:

- **Revenue from Operations stood at Rs. 635.38 crore** in Q2 FY22, as against Rs. 419.27 crore in Q2 FY21, growth of over **51.5%** mainly on account of better sales realisations and higher contribution from exports along with a better product mix
- **EBITDA for the quarter was Rs. 43.59 crore** as against Rs. 33.56 crore in Q2 FY21, increase of 29.9%
- **EBITDA per Ton for the quarter was Rs. 6,841** as against Rs. 5,077 in Q2 FY21

- **Q2 FY22 Profit stood at Rs. 17.02 crore** as against profit of Rs. 9.55 crore in Q2 FY21, increase of 78.2%

For the half-year ended September 30th, 2021:

- The volumes stood at **1,25,434 tonnes** as against 1,05,338 tonnes in H1 FY21, growth of over 19% despite of issues in availability of raw material
- **Revenue from Operations stood at Rs. 1,206.62 crore** in H1 FY22, as against Rs. 671.12 crore in H1 FY21, growth of **79.8%** mainly on account of higher sales realisations, higher contribution from exports along with a better product mix
- **EBITDA stood at Rs. 83.27 crore** as against Rs. 56.27 crore in H1 FY21, increase of **48.0%**
- **EBITDA per Ton for half year was Rs. 6,639** as against Rs. 5,341 in H1 FY21 on account of higher volume sales and increased exports revenue resulting better realisations and utilisation
- **H1 FY22 Profit stood at Rs. 30.55 crore** as against profit of Rs. 10.81 crore in H1 FY21, increase of **182.6%**
- **Exports sales for H1 FY22** stood at **36.63%** of total revenue

Management Comment:

Commenting on the result, **Mr. Mahesh Chandra Garg, Chairman, Goodluck India** said,

"I am happy to state that the current quarter in discussion is a reflection of the efforts we have been putting in bringing our Company this far. We have been able to deliver results which give us sense of satisfaction as they indicate the exact same trend in which we are striving to take this Company forward. During the half year, our sales volumes stood at 1,25,434 tonnes with a revenue of Rs. 1206.62 crore, EBITDA of Rs. 83.27 crore and PAT of Rs. 30.55 crore. This growth has been on several counts – the effort that we have been putting in over last several years in developing difficult to manufacture engineered products, entry into defence and aerospace sector, evolution into supplier for some of the top auto brands across the globe for precision tubes and more. We are concentrating on slowly changing our product mix towards greater contribution from value added products.

I would take this opportunity to further state that Goodluck is at its inflection point. Our efforts are enabling us to penetrate deeper into the various markets that we are in. Also, the quality and our manufacturing expertise, which are our core strengths, are helping us add more clients and win orders where precision engineering skills are required. With the completion of the current capex, we would be in far better position to penetrate deeper in some of the most lucrative sectors.

Overall, we remain focused on creating value for our stakeholders and managing the business for the long term to transform our business and our ways of working. I am thankful to the entire team at Goodluck for their efforts and overcoming gripping uncertainties and delivering good results."

About Goodluck India Ltd.

Goodluck, a 35 Year Old group promoted by IITians, as a steel processor, converting basic steel to quality engineering products. It is an ISO 9001:2008 certified organization, engaged in manufacturing and exporting of a wide range of galvanized sheets & coils, towers, hollow sections, CR coils and pipes & tubes. The products are being used worldwide by end-customers like automobile manufacturers, infrastructure, engineering industries, Oil & Gas industries etc. The exemplary products and services have enabled the Company to bridge geographical bounds and register a strong presence in 100 countries across the globe with a well knit global network.

For more details, please visit: www.goodluckindia.com

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