

## **Goodluck India Limited**

# Reports Strong Q4 and FY25 Results with Record Revenues and Strategic Capacity Expansions

**22**<sup>nd</sup> **May 2025:** Goodluck India Limited, a leading manufacturer and supplier of high-quality engineering solutions, today announced its financial results for the fourth quarter (Q4 FY25) and full fiscal year ended March 31, 2025 (FY25). The company continued its strong performance trajectory, driven by consistent growth in revenue, profitability, and strategic investments in capacity expansion and innovation.

Goodluck India's robust results underscore its strategic focus on innovation, quality, market expansion, and value-added engineering products across core sectors including automobile, aerospace, oil & gas, transmission & distribution (T&D), defence, solar, and infrastructure.

## **Key Financial Performance Highlights:**

Particulars (INR Mn)	Q4'FY25	Q4'FY24	YoY%	FY25	FY24	YoY%
Total Income from Operations	11,046.2	9,024.9	22.4%	39,358.9	35,247.8	11.7%
EBITDA	932.5	727.2	28.2%	3,407.9	2929.3	16.3%
Profit Before Tax	573.9	477.6	20.2%	2,155.9	1,799.0	19.8%
Profit After Tax	421.2	355.0	18.6%	1,617.4	1,305.4	23.9%
Earnings Per Share (INR)	13.26	11.32	17.1%	49.71	45.92	8.3%

- Achieved highest revenue in the Quarter (Q4FY25) and financial year (FY25)
- EBITDA Margin stood at 8.44% for Q4FY25 & 8.66% for FY25
- Net Profit Margin stood at 3.78% for Q4FY25 & 4.08% for FY25

#### Sales Volume Highlights:

Achieved a volume of **442,619 MT in FY25, reflecting a 15.3% YoY growth** compared to the previous financial year. This growth highlights strong demand across business segments, driven by increased sales of high-margin value-added products and expanded international market reach.

## **Capacity Additions during FY25:**

Engineering Structure & Fabrication: +25,000 MT (Total: 85,000 MT)

o Precision Pipes & Automobile: +54,000 MT (Total: 170,000 MT)

CR Sheets & Pipes: +9,000 MT (Total: 215,000 MT)

Total Capacity Utilisation: 89% for FY25

#### **New Plant Inauguration:**

In **January 2025**, the company inaugurated a state-of-the-art hydraulic tubes manufacturing unit with an installed capacity of **50,000 MT** in Bulandshahr, Uttar Pradesh. These high-precision hydraulic tubes are poised to **replace imports of seamless tubes**, acting as a significant import substitute and offering foreign exchange savings while boosting topline and bottom-line growth.

## Precision Pipe (CDW) Ramp-Up:

The CDW facility is currently in the production ramp-up phase, with **full-scale production expected by Sep/Oct 2025** to meet targeted demand.

## **Subsidiary Update:**

Goodluck India Ltd is set to commence trial production at the new manufacturing facility of its subsidiary – M/s Goodluck Defence and Aerospace Ltd, located at Sikandrabad in Bulandshahr district, Uttar Pradesh, in the first quarter of FY26.

- Strategic Priority: Since Q4 FY25, the operationalisation of this plant has been a top priority for the company, given its strategic relevance to high-value sectors.
- o **Production Capacity:** The facility is designed to produce approximately **150,000 precision components per annum,** commercial production is expected to start by the end of Q2 FY26.
- Business Scope: The plant will be engaged in forging, machining, heat treatment, and coating of steel, stainless steel, special steels, and alloys, offering end-to-end capabilities for advanced manufacturing.
- Target Sectors: The facility is specifically aimed at addressing the extensive and evolving needs of the Defence and Aerospace industries, further strengthening the company's position in these highgrowth, technology-intensive sectors.

## Strategic Order Win:

The company secured an ~INR 520 Mn order for the Bullet Train project (Ahmedabad to Mumbai) for a second type of structural design under its Engineering Structures vertical.

#### **Manufacturing Footprint:**

Goodluck India Ltd operates six manufacturing facilities with a **combined capacity of 500,000 MT per annum**, located across **Uttar Pradesh and Gujarat**. These facilities cater to **high-growth**, **high-margin sectors such as auto, solar, railways, and defence**.

### Commenting on the update, Mr. Mahesh Chandra Garg, Chairman, Goodluck India Limited, stated

"We are pleased to report a strong financial performance for both Q4 and the full financial year 2025. This growth is a testament to the resilience of our team and the strength of our diversified product portfolio. We achieved record revenues and demonstrated operational efficiency, despite a challenging macroeconomic environment. The commissioning of our hydraulic tube unit and the upcoming launch of our subsidiary's production line reinforce our commitment to strategic growth and value creation. We remain focused on

innovation, quality, and expanding our footprint across high-growth industries such as defence, aerospace, and infrastructure"

#### **About Goodluck India Limited:**

Founded in 1986, Goodluck India Limited is a premier engineering solutions provider specializing in the manufacturing of ERW Steel Pipes, Hollow Sections, CR Coils, CDW Tubes, Forgings & Flanges, Telecom & Transmission Line Towers, Substation Structures, Bridges for Road & Railways, and Road Safety Equipment. The company is led by first-generation techpreneur Mr. Mahesh Chandra Garg, an IIT Roorkee alumnus, and supported by three generations of professionally qualified family members, showcasing a legacy of over 37 years of industry excellence.

Goodluck India has evolved from a traditional manufacturer to a diversified engineering solutions provider with a strong presence in high-growth sectors such as Automotive, Solar, Railways, Defence, and Infrastructure. The company's diverse product portfolio ranges from ERW pipes to railway bridges, catering to industries like construction, oil & gas, renewable energy, and more. Its strategic involvement in emerging sectors, including Defence and active participation in India's first Bullet Train project, highlights its commitment to innovation and technological advancement.

Operating six state-of-the-art manufacturing plants across Uttar Pradesh and Gujarat, with a total capacity of 5,00,000 MTPA, Goodluck India serves over 600 customers globally, exporting to more than 100 countries. The company employs over 4,000 professionals dedicated to maintaining the highest standards of quality and efficiency, backed by ISO 9001:2008 certification.

Goodluck India continues to focus on driving growth through strategic investments in technology, product diversification, and expanding its global footprint, with a strong commitment to quality, innovation, and sustainability.

For further information, please contact



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